

**KANSO TECHNOS CO., LTD.**

Laboratory for Instrumentation and Analysis  
3-1-1 Higashikuraji, Katano, Osaka 576-0061, Japan



Dear Valued Customers,

Thank you for using KANSO CRMs (i.e., RMNS).

This letter is to inform you about the price change scheduled for CRM-RMNS.

We made every effort to keep the prices same over the years but it will be revised from April-2024. The fixed price for one bottle of CRM-RMNS will become 12,000.00 JPY.

1. Effective date: April 1, 2024.
2. The fixed price of one CRM-RMNS will change from 11,000.00 JPY to 12,000.00 JPY.
3. A price chart per bottle for a first time user as an example:

Number of bottles	Price per bottle (First time user)	Percent Discount
<i>A FIXED PRICE</i>	<i>12,000.00 JPY</i>	<i>0 %</i>
1 to 9	12,000.00 JPY	0 %
10 to 39	11,000.00 JPY	8 %
40 to 99	10,000.00 JPY	17 %
100 to 499	9,500.00 JPY	21 %
500 to 999	9,000.00 JPY	25 %
More than 1000	8,500.00 JPY	29 %

Please contact us at [rminfo@kanso.co.jp](mailto:rminfo@kanso.co.jp) for any inquiry.

Sincerely,

Hitoshi MITSUDA

CRM Production Chief Manager

KANSO TECHNOS CO., LTD.

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